



Press Information

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VOLVO TRUCKS' CONSISTENT FUEL ECONOMY RETURNS GO WITH THE FLOW AT B J WATERS

Long-established transport operators, **B J Waters (Transport) Ltd** of South Darley, Matlock has been running a mixed fleet since it started life as **B.E. Waters** in 1927 and now, with the fourth generation at the helm of this family-run firm, it has put its first-ever Volvo trucks into its European bulk tipping operations.

"We were looking to replace a small batch of trucks from another manufacturer," notes Director, James Waters. *"We had a look around, but eventually it came down to a choice between our preferred marque and Volvo."*

"Hartshorne Motor Services Ltd needed to do something attractive in order to get a foot in the door because we know and like what we've got," James continues. *"We knew Volvo had a good product through speaking to other operators, but Hartshorne came back with an offer we couldn't ignore."*

The resulting order for three Volvo FH 6x2 tractor units, were specified with Volvo's D13K engine producing 500hp and celebrated I-Shift automated transmission systems and supplied by David Eyres, Area Sales Manager at Hartshorne Motor Services Ltd.

The vehicles went into service last November and have already impressed their new owners.

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Volvo Trucks UK & Ireland provides complete transport solutions for professional and demanding customers by offering a full range of medium to heavy duty trucks through a network of 85 dealerpoints, as well as solutions for financing and service. Based in Warwick, Volvo Trucks delivered more than 6,300 trucks in 2017. The company is part of the AB Volvo Group, which is headquartered in Gothenburg, Sweden and is one of the world's leading manufacturers of trucks, buses and construction equipment, drive systems for marine and industrial applications, aerospace components and services. All the Group's activities are based on its core values of quality, safety and environmental care.



“Across our fleet of 60 tractor units they are consistently in the ‘top six’ on fuel, week in week out,” James reports. “We also specified the vehicles on 295/80 tyres, which we’ve found can gain us anywhere up to 90,000km of extra wear compared to those we’ve run on the current industry standard of 315/70s for the last three years.”

Of the three new Volvo drivers, all appear to have been converted. *“They’re very happy with the vehicles. It took a little time to get used to the change, but they’ve all fully embraced the Volvos now,”* confirms James.

All the repairs and maintenance on Waters' new vehicles will be done by Hartshorne Motor Services Ltd under a three-year Volvo Gold Service Contract,

“We’re very impressed with the performance we’re getting from the new Volvos and that’s certainly given us food for thought when it comes to ordering again,” James declares.

He concludes, *“Volvo put their money where their mouth is, their product is doing what they said it would do and that’s saving a lot of money in fuel!”*.

- ENDS -

Caption for photographs :

Long-established transport operators, B J Waters of South Darley, Matlock in Derbyshire has put its first Volvo trucks on to its European bulk tipping operations with impressive results

Notes for Editors :

1. Established in the early 1920s, family-owned B J Waters (Transport) Ltd is now into its 4th generation of family members.
2. B J Waters acquired Geo. Siddall in the 1960’s and has since expanded into the general haulage sector, as well specialist hi-abs and tail lift vehicles.
3. Now operating from two depots (Matlock and Telford), the company employs around 90 employees and run a fleet of sixty articulated vehicles specialising in bulk tipper movement and hazardous loads across the UK and the EU.



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