



Press Information

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VOLVO FH WITH I-SAVE HITS THE RIGHT NOTES FOR P HARPER & SONS

P Harper & Sons has added a second Volvo FH with I-Save to its 18-strong fleet, having been impressed with the fuel figures returned by a similar vehicle ordered last year.

The haulage firm, based in Huntingdon, took on its first Volvo for a decade in 2020, after hearing positive reviews about the manufacturer's latest fuel-saving technology.

"We run a variety of trucks in the fleet, but we hadn't had a Volvo for quite a while before putting the FH into service," says Adam Harper, Transport Manager at P Harper & Sons. "We always look for the best overall product in terms of fuel, reliability and value for money.

"People had told us about Volvo's new turbo compound engine, and we thought we'd give it a go. The driver absolutely loved it from the start and the fuel performance it has given us has been excellent, so we decided to go back for another one."

Supplied by Volvo Truck and Bus Centre South & East, the new 6x2 460hp tractor unit is a Volvo FH Lite model. The pusher axle on the FH Lite can be lifted to save fuel when not required and the entire installation is up to 490 kg lighter than a conventional 6x2.

The additional payload capacity of the new truck is ideal for P Harper & Son's bulk tipper operations, transporting primarily agricultural goods to and from farms all over the UK.

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Volvo Trucks provides complete transport solutions for professional and demanding customers, offering a full range of medium to heavy duty trucks. Customer support is secured via a global network of dealers with 2,300 service points in more than 130 countries. Volvo trucks are assembled in 13 countries across the globe. In 2020 approximately 94,000 Volvo trucks were delivered worldwide. Volvo Trucks is part of Volvo Group, one of the world's leading manufacturers of trucks, buses, construction equipment and marine and industrial engines. The Group also provides complete solutions for financing and service. Volvo Trucks' work is based on the core values of quality, safety and environmental care.



But it was the fuel-saving efficiency of the I-Save engine that was key for the business.

The Volvo FH with I-Save combines the ultra-efficient D13TC Euro-6 Step D engine with turbo-compounding and updated features, which reduce fuel consumption in long-haul operations – without compromising driveability. Additional software such as Volvo Truck’s predictive cruise control, I-See – that analyses and adapts to gradients in the road ahead and includes gear-shifting software optimised for long-distance applications – add to I-Save’s fuel saving qualities.

To ensure P Harper & Sons is getting the very best out of the trucks, Jonathan Warby, Fuelwatch Manager at Volvo Truck and Bus Centre South & East provided a full vehicle handover and further on-road training with the drivers of both FHs.

“The fuel was definitely the main selling point for us,” says Harper. “We were very impressed with the first one and this new truck has settled in very well too. We pride ourselves on running a prestigious, good looking fleet and the latest addition certainly fits the bill.”

The new FH with I-Save – expected to cover between 130-140,000km per year – is decked out in the company’s striking sky-blue livery and fitted with side skirts and tipping gear from SB Components.

Built on a 4,000mm wheelbase, the truck features a Globetrotter cab, with Drive+ package for added comfort. It is covered by a five-year Volvo Gold Contract, with all servicing and maintenance to be carried out at Volvo Truck and Bus Centre South & East’s depot in Peterborough.

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Caption for photograph:

P Harper & Sons has added a new Volvo FH Lite with I-Save to its 18-strong fleet

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