



Press Information

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DRIVER RECOMMENDATIONS SECURE CONQUEST DEAL FOR VOLVO

Maze Logistic Solutions has taken delivery of its first ever Volvo trucks, on the recommendation of its drivers and after being impressed with the service offered by Ipswich dealer Volvo Truck & Bus Centre East Anglia.

Joining the 18-strong fleet are a pair of Volvo FH Globetrotter 6x2 tractors – each powered by the latest Euro 6, Step D, 13-litre engine, producing 500 hp and 2,500 Nm of torque for great pulling power and a fuel-efficient, comfortable driving experience.

The 44-tonne tractor units will be used exclusively for container haulage, pulling tri-axle skeletal trailers across the UK and each covering up to 130,000 km annually. They have been supplied on a four-year Volvo Financial Services contract hire deal which incorporates a Volvo Gold Contract repair and maintenance package, to guarantee maximum uptime.

Ryan Jiggins, General Manager of Ipswich-based Maze Logistic Solutions, says: “We decided to look at alternative options for our new vehicles, and a lot of our drivers stepped forward and recommended Volvo, positioning the brand as being a step up in terms of durability, efficiency and on-board comfort.

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Volvo Trucks provides complete transport solutions for professional and demanding customers, offering a full range of medium to heavy duty trucks. Customer support is secured via a global network of dealers with 2,100 service points in more than 130 countries. Volvo trucks are assembled in 14 countries across the globe. In 2019 approximately 131,000 Volvo trucks were delivered worldwide. Volvo Trucks is part of Volvo Group, one of the world's leading manufacturers of trucks, buses, construction equipment and marine and industrial engines. The Group also provides complete solutions for financing and service. Volvo Trucks' work is based on the core values of quality, safety and environmental care.



“This prompted exploratory conversations with our local dealer, which has worked really hard to look after us. It’s been a fabulous experience from the moment we made our initial enquiry; plus the demonstrator we trialled convinced us we were making the right decision.”

Built with Globetrotter sleeper cabs, the new vehicles feature full leather seats and a leather steering wheel, complementing a comprehensive on-board specification designed to help the firm attract and retain top drivers. No cost was spared in giving the firm’s first FHs a distinctive look, with custom white paintwork for the external trim and front grille completing a striking white and blue livery – co-ordinated by the dealer with local paintshop Simon Morris.

“It’s a tough market for driver recruitment and retention, so we’re focused on giving our team the best package we can – and that includes a great truck!” explains Jiggins. “The new Volvos definitely tick all the right boxes; plus they give our business a stand-out presence on the road.”

Both tractor units were supplied with Volvo’s factory-fitted Dynafleet telematics, which can be accessed 24/7 via a web portal, smartphone or tablet. The system enables the exact location and status of the trucks to be tracked 24/7, plus analyses vehicle and driver performance data to proactively suggest ways to reduce both fuel costs and emissions.

Jiggins adds: “We’re really excited for what Dynafleet can bring to our business, and the savings it will help us to unlock. Previously we’ve tracked driver and vehicle performance via a series of Excel spreadsheets; now Dynafleet is set to take our fleet management to a whole new level.”

Both trucks also benefit from Volvo’s long-haul fuel package plus, which combines a series of latest generation technologies to help the driver deliver the best fuel efficiency on every journey.

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Caption for photograph :

Maze Logistic Solutions has taken delivery of two new Volvo FH 6x2 tractor units – marking the first Volvos to join its fleet.

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